

## Historical Highlights

Past & Present	2012	1995
<b>Program Results</b>		
Number of participating schools	18	9
Number of applicants	232	56
Percent of applicants interviewed	27%	25%
Scholarships awarded to date	\$572,000	\$3,000
Number of volunteers	72	11

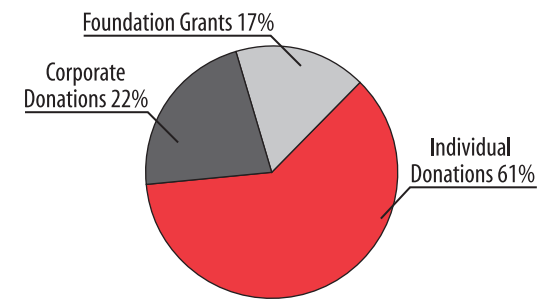
## Financial Information

Statement of Financial Position	12/30/12	12/30/11
<b>Assets</b>		
Cash, savings and investments	\$122,351	\$115,119
Pledges Receivable	13,074	5,427
<b>Total Assets</b>	<b>\$135,424</b>	<b>\$120,546</b>

<b>Liabilities</b>		
Scholarships Payable	\$62,380	\$57,994
<b>Net Assets</b>		
Unrestricted	73,044	62,552
<b>Total Liabilities &amp; Net Assets</b>	<b>\$135,424</b>	<b>\$120,546</b>

Statement of Activities	2012	2011
<b>Support &amp; Revenue</b>		
Contributions and Grants	\$65,012	\$63,446
Interest and Dividends	0	0
Other	0	0
<b>Total Support and Revenue</b>	<b>\$65,012</b>	<b>\$63,446</b>

<b>Expenses</b>		
Program	\$44,643	\$55,423
Fundraising	4,644	12,121
Administrative	3,620	3,012
<b>Total Expenses</b>	<b>\$52,907</b>	<b>\$70,556</b>
<b>Surplus (deficit)</b>	<b>\$12,105</b>	<b>(\$7,110)</b>



2012 Revenue Sources

## Organizational Profile

Founded in 1995 by a group of recent college graduates, Education First is a nonprofit organization that provides college scholarships to low income youth. The founders of Education First believe that higher education can assist in breaking generational poverty. To promote our mission, we provide both financial and mentoring support to students. Education First targets students who have overcome significant life challenges and are seldom recognized for their achievements.

## 2013–2014 Education First Board of Directors

Cayla Lopez **EXECUTIVE DIRECTOR**  
 Chris Bryan **OPERATIONS OFFICER/TREASURER**  
 Ashwin Sathe **DEVELOPMENT OFFICER**  
 Jon So **INFORMATION TECHNOLOGY DIRECTOR**  
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 Trevor Kaufman **LOS ANGELES REGIONAL DIRECTOR**  
 Chris Sanchez **DENVER REGIONAL DIRECTOR**  
 Dana Such **AUSTIN REGIONAL DIRECTOR**

## Volunteers

Angie Andersen	Jessica Fox	Crystal Le	Taleen Sarkissian
Kaajal Bahet	Nicole Gayer	Alexander Lee	Amy Smith
Rena Banka	Megan Giller	Claire Lee	Cathy Sullivan
Linzey Beltran	Geetika Gupta	Nancy Liang	Kevin Sullivan
Rachel Belzer	Megan Beth	Travis Luckey	Ajantha
Amir Kayvon Bina	Hedgecock	Kysa Meyerer	Suriyanarayanan
Paul Bruss	Jeff Hoffman	Susie Mocerri	Paul Tan
Sean Cain	Jon Holcomb	Anu Mody	Matt Tracy
Amanda Casey	Stacy Hollister	Nrupaal Mody	Christine Tringale
Joy Chillemi	Damian Hunt	Zoe Mosier	M. Vijayakumar
Linda Conway	Kassandra Kelley	Grant Pederson	Catherine Wallace
Allison Cook	Mac Krawczyk	Ashley Prevost	Rhonda West
Aparna Dalal	Ryan Kuehl	Joanna Saenz	Hank Yang
Lauren Damen	Liza Kuerth	Jeanette Sanchez	Drew Zwiebel
Brianna English	Kristin Latimer	Jessica Sanchez	

*Education First is dedicated to providing need-based college scholarships to exceptional seniors attending high schools with historically low percentages of college applicants.*

*By rewarding students with strength of character, a commitment to learning, and a vision for their future, our aim is to invest in individuals who will positively affect their communities.*



## Letter from the Executive Director

First off, I'd like to introduce myself as the newly elected Executive Director of Education First. I've been an active volunteer for over three years and previously served as the Portland Regional Director. Before delving into the annual highlights, I would like to thank you for your noble support and contributions to the Education First Scholarship Program.

Despite a few challenges, 2012 was a year of many rewarding moments. Our corporate and foundation giving increased by 100% from 2011 and our regions continued to put on successful fundraising events, which led to total donations of over \$65K. This was the third year in a row we accomplished an increase in total fundraising. This allowed us to interview 232 great applicants on our way to rewarding 12 scholarship winners in our six regions.

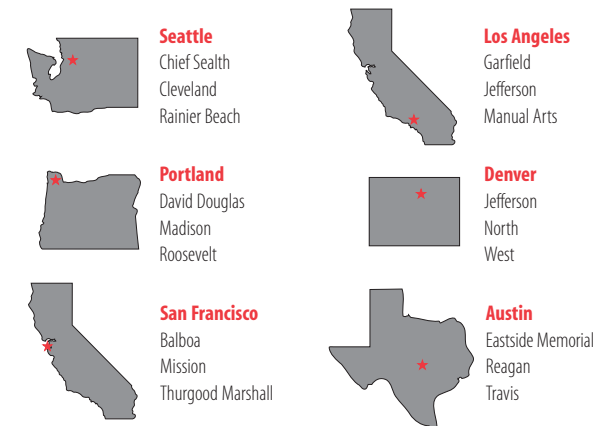
The two areas where we struggled this past year was in our individual giving, which was down 30%, and in maintaining optimum volunteer levels in all regions. In 2013, we will focus on volunteer recruiting and increasing individual giving through more regional fundraising events and a successful letter campaign.

As we continue to focus on our corporate, event and individual fundraising efforts this year, I'd like to reiterate how grateful we are for your continued support in our scholarship program. Your contributions create real opportunities for well-deserving students continuing their education.

Sincerely,

Cayla A. Lopez, Executive Director

## 2013–2014 Participating High Schools



## Our 2012 Scholarship Recipients (\$5,000)



### Seattle

**Maria Alejandra Perez**  
Cleveland High School  
University of Washington Bothell campus

Maria came to the United States when she was 12 years old and had to quickly learn English to excel in school. During high school, she started the Latino Students United Club to celebrate her culture. Maria plans to study Business Administration and hopes to eventually start a non-profit to help others reach their educational dreams.



### Portland

**Nathaniel Stanley**  
Roosevelt High School  
Oregon State University

Growing up, Nathan dealt with drug addiction in his family and being in a broken home was not easy. However, Nathaniel was determined to keep the family together. He began working at a veterinary clinic so that he could help pay the mortgage. Throughout life, Nathaniel has always turned to nature as his sanctuary, and he will continue to pursue this love by seeking a degree in Marine Biology.



### San Francisco

**Makda Beyene**  
Mission High School  
Pitzer College

After immigrating to the United States from Asmara, Makda's family could not afford housing and lived in homeless shelters. She is a strong young woman who uses her situation as a motivation to pursue college and aims to help others in similar situations. Seeing how poverty keeps people from seeking medical help, Makda plans to study health care and work in a public hospital and help those who cannot afford health care.



### Los Angeles

**Jessica Alonzo**  
Thomas Jefferson High School  
University of California, Los Angeles

Raised by single mom, Jessica has watched as her mom battled severe illness, and today she strives to treat her mom and help make ends meet. She does not let the doubts of friends and family get in her way. Through incredible perseverance, she was one of the top four students in her graduating class, the president of the Make it Count leadership club, and a member of the Health Advocacy club.



### Denver

**Maria Lavin Puentes**  
West High School

Maria is an incredibly motivated and driven young lady. She approaches life with a strong sense of practicality, especially when it came to the financial burdens of pursuing a college education. Maria attended West High School and will be the first member of her family to graduate college.

### Austin

**Jose Salazar**  
Travis High School  
Austin Community College

Jose Salazar is an impressive, responsible, and hard-working young man who learned English in just six months and plans to study civil engineering. In addition to the language barrier, Jose has faced many challenges throughout adolescence, including the death of his sister, who was taken by cancer. Jose was actively involved on campus through PALS and many sports. Jose was enrolled in the Austin Police Explorers program.

## Honorable Mention Award Scholarships (\$3,000)

### Seattle

**Karl Gapuz**  
Chief Sealth High School

### Portland

**Blaize Higgins**  
Roosevelt High School

### San Francisco

**Cinthia Mendoza Perdomo**  
Mission High School

### Los Angeles

**Edvin Pablo**  
Manual Arts High School

### Denver

**Daniel Valles**  
West High School

### Austin

**Jose Ortega**  
Travis High School

## Past Scholars — Where are they now?

"I have finished my third year in college successfully and will be graduating in two more years. I am studying electrical engineering with a specialty in power management and biomedical engineering. I have been able to maintain satisfactory grades and have done community services in different non-profit organizations in math, physics and science. In addition, I've received several awards, certificates and invitations to honor societies. Thank you for the vision you saw when you awarded me with your scholarship as your trust is becoming a reality."

— **Jairo Guerrero**, 2010 Scholarship Recipient, Los Angeles

## Our 2012 Donors

### Sponsors (\$1,000 and above)

Big Friends Network  
Brocade  
Christopher and Denise Bryan  
Deloitte — Seattle  
Forest Oil Corporation  
Mark and Dana Hagenbaugh  
Laird Norton Family Foundation  
Amy Ng  
Natalie Rossignol  
Taleen Sarkissian  
Kevin and Cathy Sullivan  
VTM Group

### Doctorates (\$500 – \$999)

Avner Aharoni and Merav Barr  
Kurt and Marianne Beers  
Wayne and Pamela Fuelling  
Catherine Gleason  
Barry Gordon  
Health Strategies Group  
Christina and Caleb Moniot  
Purnima Renjen  
Chanda and Usha Sathe  
Nathan and Alissa Smith  
Angela Sumner

### Masters (\$250 – \$499)

Michael Angelidis  
Bishop-Brogden Associates, Inc.  
Cafe Blue  
Angela Chen  
Corinne Copello  
Megan Day and Kevin Connors  
Miles Ewing  
Chuck Farrell  
Umesh Jadhav  
JPMorgan Chase Community Giving

Casey and Taylor Lehman  
Jeff McIntosh and Jamie Jacobsen  
Rich and MaryAnn Moore  
Don Munoz  
NW Natural  
Linda Ouyang and Nancy Liang  
Russell and Lisa Patterson  
Chris and Christy Sanchez  
Jessica Sanchez

Ben F. Vaughan, III  
Fred and Liz Walters  
Elizabeth Weisman

### Bachelors (\$100 – \$249)

Anonymous  
Rena Banka  
Beau Jo's  
Katy Bergstrom  
Bob Blodgett and Jeff Hudson  
Bill and Kristy Cassels  
Jim and Jerre Coleman  
Lauren Damen  
Matthew Eggebrecht  
Chris and Maria Elliott  
Andrew and Tricia Enfield  
Tony and Susie Esparza  
Jessica Fox  
Brian and Marcy Frosh

Nicole Gayer  
Steve Gerow and Nancy Fees  
Steve and Marilyn Griffiths  
Lee and Penny Grund  
Phyllis Jasmín  
David and Shirlene Justice  
Larry and Rhonda Kaleiwahea  
Mary Keeney  
Laura Kirkland  
Tim Kung  
Crystal Le  
Travis Luckey  
Sandy Mattice  
Pepper McCulloch  
Paul Montoya  
Bhasker Moorthy  
Ron and Olga Nardoza  
Dan and Connie Newport  
Shanku Niyogi  
Megan and Gavin Oxman  
Megan Palm  
Anthony Patterson  
Ana Plantenberg  
Kim Price  
Bruce Prince  
Craig Reger  
Trinidad and Sarah Rodriguez  
Catherine Rogers and Dave Fuhrmann  
Bobbi Sanchez and Paul Glauthier  
Philip and Gloria Sanchez  
Anthony Sanchez  
Hermínia Sanchez  
Ashwin Sathe  
Jason and Jenny Schenk  
Agnes Skondin  
Jonathan So  
Nick and Vicky Stoneman  
Andrea Stover  
Susan Weber  
Rhonda West  
Susan Whitworth  
Carol and Richard Williams  
**Associates & Students (\$10 – \$99)**  
Neil Banman  
Forrest and Elizabeth Bentley  
Amanda Casey  
Gwynn and Steve Clark  
Taylor Cooke  
Mike and Marion Damen  
Jason and Casey Damen  
Linda Davis and Bettina Lederman  
Richard and H. LuAnn Derr  
Volga DerStepanian  
Royce Eckard  
Kent and Kim Fletcher  
Jorgina and Anthony Freese  
Sara Gray  
Bradley Green  
David Haslip  
Jeff Hoffman  
Craig and Elizabeth Hudson  
Nick Hurliman  
Diamond and Lauren Isham

Jimenez and Associates  
Jeff and Gail Larson  
Jim and Judy Liday  
Cayla Lopez  
Eric Lopez  
Ernie Muniz  
Liz Nardoza  
Alice Ng  
Tony Ng  
Steven Nguyen  
Kim and Tom Pearson  
Rachel Penticuff  
Michael and Connie Petryszak  
Eddy Reif  
Darren Santistevan  
Hermik and Vazgen Sarkissian  
Andrea Schneider  
Rachel Shaver  
Adam and Lindsay Skibley  
Daryl and Debbie Smith  
Emma Smith  
Roy Snodgrass  
Kent and Lee Stephens  
Jeff and Sharon Toler

### Donation Matches

Bill and Melinda Gates Foundation  
Cambia Employee Giving Campaign  
Gap Inc. Giving Campaign  
Graves, Dougherty, Hearon & Moody  
Microsoft Matching Gifts Program

### In-Kind Contributions

Portland Brewers  
Spur Gastropub  
Boz, Burger  
ACT Theatre  
Advanced Medical Massage  
Susan Alexander  
Tania Andersen  
Argosy Cruises  
Ballard Outdoor Inc.  
Barlyte Specialty Foods - Saucy Mama Cafe  
Sarah Barkema  
Bella Esthetics  
Ryan Benzel  
BridgePort Brewing Co.  
Cactus Restaurants  
Caffe Vita  
Cakebread Cellars  
Capelli's Gentleman's Barbershop  
Certa Pro Painters  
Clarisonic  
Columbia Sportswear Co.  
Columbia Tower Club  
Corks and Canvas Events  
Winnie Corsa  
Courtyard Marriott Seattle  
Curious Comedy  
Dave's Killer Bread  
Deschutes Brewery  
Disney  
Dobbes Winery  
Eastside Distilling  
El Camión

Elysion Brewing Company  
Espresso Vivace  
Evergreen Museum  
Emily Goodman  
Jay Greer  
Greg's Cycle  
Dave Hall  
High Ball Distillery  
Kells Irish Restaurant and Pub  
King Estate Winery  
KlutchClub  
Lagunitas Brewing Co.  
Lloyd Martin  
Mad Fish SEO  
Krysta Matt  
Chris McClure  
Menchie's  
Modify Watches  
Russ Mosier  
Mt. Bachelor Ski Resort  
Museum Quality Framing  
Naked Winery  
New Old Lampoc  
North American Breweries  
Northwest Grand Central Bakery  
NW Natural  
Off the Wall School of Music  
Out of Print  
Melissa Overbeck  
Pacific Science Center  
Panasonic  
Cassie Pepper  
PGP Motorsports Park / PGP Race School  
Philadelphia Phillies  
Pix Patisserie  
Portland Trail Blazers  
Portland Walking Tours  
Prost!  
Pure Barre  
Red Star Tavern  
Renaissance Club Sport Hotel/Spa  
Riley Athletics  
Greg Schifman  
Seattle Seahawks  
Seattle Seaplanes  
Seattle Sun Tan  
Skillet Diner  
St. Supery  
Bailey Stenson  
Steven's Pass Ski Resort  
Swink Style Bar  
The Westin Portland  
Tillamook County Fair  
Uptown Market  
VooDoo Doughnuts  
W Seattle Hotel  
White Crow Ceramics  
Widmer Brothers  
Cynthia Woods

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