

## Historical Highlights

Past & Present	2007	1995
<b>Program Results</b>		
Number of participating schools	18	9
Number of applicants	162	56
Percent of applicants interviewed	33%	25%
Yearly scholarships awarded	\$60,000	\$3,000
Number of volunteers	65+	11

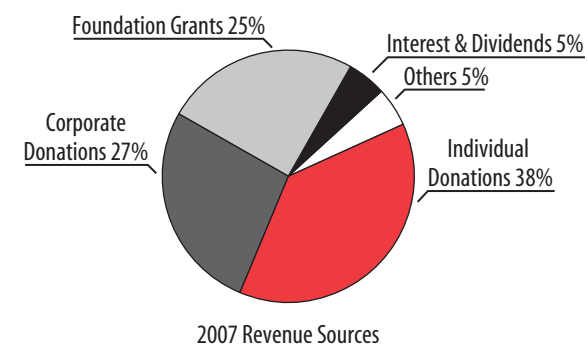
## Financial Information

Statement of Financial Position	12/31/07	12/31/06
<b>Assets</b>		
Cash, savings and investments	\$209,438	\$143,969
Pledges Receivable	30,957	38,972
<b>Total Assets</b>	<b>\$240,395</b>	<b>\$182,941</b>

<b>Liabilities</b>		
Scholarships Payable	\$131,671	\$70,836
<b>Net Assets</b>		
Unrestricted	108,724	112,105
<b>Total Liabilities &amp; Net Assets</b>	<b>\$240,395</b>	<b>\$182,941</b>

Statement of Activities	2007	2006
<b>Support &amp; Revenue</b>		
Contributions and Grants	\$99,387	\$90,356
Interest and Dividends	5,314	3,461
Other	5,667	2,903
<b>Total Support and Revenue</b>	<b>\$110,368</b>	<b>\$96,720</b>

<b>Expenses</b>		
Program	\$45,231	\$27,758
Fundraising	2,548	6,009
Administrative	5,134	729
<b>Total Expenses</b>	<b>\$52,913</b>	<b>\$34,496</b>
<b>Surplus (deficit)</b>	<b>\$57,455</b>	<b>\$62,224</b>



## Organizational Profile

Founded in 1995 by a group of recent college graduates, Education First is a nonprofit organization that provides college scholarships to low income youth. The founders of Education First believe that higher education can assist in breaking generational poverty. To promote our mission, we provide both financial and mentoring support to students. Education First targets students who have overcome significant life challenges and are seldom recognized for their achievements.

## 2008–2009 Education First Board of Directors

Dan Belcher **EXECUTIVE DIRECTOR**  
 Drew Zwiebel **DEVELOPMENT OFFICER**  
 Chris Bryan **OPERATIONS OFFICER**  
 Damian Hunt **TREASURER**  
 Louis Milard **INFORMATION TECHNOLOGY DIRECTOR**  
 Anh Le **SCHOLAR SELECTION DIRECTOR**  
 Nate Smith **PRIVATE FUNDRAISING DIRECTOR**  
 Steve Kostiuk **SCHOLAR COMMUNICATIONS DIRECTOR**  
 K.E. Love **MAJOR GIFTS DIRECTOR**  
 Carrie Belcher **MARKETING DIRECTOR**  
 K.E. Love **SEATTLE REGIONAL DIRECTOR**  
 Nick Hurliman **PORTLAND REGIONAL DIRECTOR**  
 Ajantha Suriyanarayanan **SAN FRANCISCO REGIONAL DIRECTOR**  
 Jessica Sandoval **LOS ANGELES REGIONAL DIRECTOR**  
 Emily Moloughney **DENVER REGIONAL DIRECTOR**  
 Dan Belcher **AUSTIN REGIONAL DIRECTOR**

## Volunteers

Audrey Adams	Nick Hurliman	Heather Robertson
Samar Bakane	Khaira Hurliman	Tyler Saltiel
Keith Barrett	Kate Jacobson	Christopher Sanchez
Dan Belcher	Hannah Johnson	Jessica Sandoval
Carrie Belcher	Purnima Khu	Carlos Santayana
Amir Kayvon Bina	Bridget Kipnis	Nate Smith
Tara Bjorklund	Greg Klof	Scott Spencer
Erin Bream	Doug Klof	Kevin Sullivan
Christopher Bryan	Peter Klof	A. Suriyanarayanan
Christian Capil	Steven Kostiuk	Cathy Swenton
Mriminalini Chandra	Anh Le	Daniel Tam
Connie Chung	Crystal Le	Jess Tooichin
Aparna Dalal	Dorothy Leung	Taha Topiwalla
Kristen Drummond	Jocelyne Liu	Jon Tremblay
Tricia Enfield	Sylvia Lopez	Kevin Tsuchida
Erik Egger	K.E. Love	Yaneth Uriostegui
Kelsey Fennerty	Louis Milard	Alex Vorbeck
Taylor Geisse	Jen Modjeska	Matt Wallach
Andrew Geisse	Emily Moloughney	Amy Wang
Kiara Gill	Sean Morgan	Lisa Williams
Bryan Goldberg	Bryan Neuner	Larry Wolfert
John Holcomb	Erica Osher	Andrew Yang
Jeff Hoffman	Megan Palm	Eric Yang
Mike Hu	Ana Plantenberg	Drew Zwiebel
Damian Hunt	Leslie Rinehimer	Katie Zwiebel

*Education First is dedicated to providing need-based college scholarships to exceptional seniors attending high schools with historically low percentages of college applicants.*

*By rewarding students with strength of character, a commitment to learning, and a vision for their future, our aim is to invest in individuals who will positively affect their communities.*



## Executive Director's Letter

In each of the past five years, we have achieved significant growth in our fundraising results. This has enabled us to expand our scholarship awards by an average of 30 percent per year since 2002. We owe this success to a strong team of 65+ volunteers, a dedicated board of directors, and an ever-growing group of generous donors who support the organization year after year.

We have worked since 1995 to establish an operating model that scales without significantly increasing administrative expenses. Each year, we focus a great deal of volunteer effort on streamlining our operations with an eye on long-term expansion. This year, the board defined and authorized an aggressive seven-year plan that will place us in four additional cities while surpassing over one million dollars in scholarships awarded by 2015.

Please join me and all our volunteers in supporting this exciting new goal.

Sincerely,

Dan Belcher  
Executive Director

## 2006–2007 Participating High Schools



**EDUCATION first** 4701 SW Admiral Way #149 | Seattle, WA 98116  
 PHONE/FAX 509.356.1739 | EMAIL info@educationfirst.org  
 WEB www.educationfirst.org

## Our 2007 Scholarship Recipients (\$6,000)



**Seattle**  
**Vanessa Garcia**  
 Chief Sealth High School  
 South Seattle Community College

"Being the first generation born in the US and having had a child at a young age has been tough, but I want to have a career I love and enjoy. I know college will prepare me for that future. Having already made it this far, I know I have the commitment and discipline necessary to succeed."



**Portland**  
**Suada Ibrahim**  
 Jefferson High School  
 Portland State University

"With my college education, I would love to become a Pediatric Nurse. I've become familiar with this field by volunteering at Legacy Emanuel Hospital in the Pediatric Unit and Oregon Health Sciences Univ. Hospital. I know I have a few steps ahead of me, but I plan to study very hard in pursuit of this career."



**San Francisco**  
**Maureen Nwaokoro**  
 Thurgood Marshall High School  
 University of California, Davis

"My school does not have all the resources of a private school or good public school; in fact we lack many essential resources and materials. However, I managed to rise above these insufficiencies by taking initiative in finding what I needed for my education."



**Los Angeles**  
**Sayra Escobedo**  
 Jefferson High School  
 University of California, Los Angeles

"Since the start of high school, I knew that I was about to embark on a journey that would prepare me for my future and ultimately a college education. As the President of the Key Club, I was able to inspire [students] to be passionate and dedicated in providing service to others... despite obstacles I had to overcome."



**Denver**  
**Seth Treber**  
 North Senior High School  
 Grinnell College

"The challenges and obstacles I have faced in high school are not like those of many students. However, the idea of receiving a college education is the one reason I continue to achieve."



**Austin**  
**Evelyn Gonzalez**  
 Reagan High School  
 Texas State University

"I have been very determined in the pursuit of my education, while having to take care of my siblings at home. I also have a passion for dancing and plan to pursue a major in dance from Texas State University. Thank you **Education First.**"

## Honorable Mention Award Scholarships (\$4,000)

**Seattle**  
**Jonah Pilot**  
 Cleveland High School

**Portland**  
**Jean Senah**  
 Jefferson High School

**San Francisco**  
**Miao Li**  
 Mission High School

**Los Angeles**  
**Maria Paula Perez**  
 Jefferson High School

**Denver**  
**Ashley Griffin**  
 Jefferson High School

**Austin**  
**Ashley Jones**  
 Travis High School

## Past Scholars – Where are they now?

// College is going well, and I have made so many new friends by joining two great programs — the Black Student Union and Pre-Health Club. Although some classes are tough, I am learning what kind of study techniques are needed to be successful. Outside of school, I am working at Learning Skills Services 9 hours a week, (just enough time to keep myself busy and earn some extra money for groceries). It is a great place to work, very quiet, and allows for me to do my school work some of the time. //

— **Almaz Nigusse**, '05 Scholar Winner (Balboa High School, S.F., CA)

## Our 2007 Donors

### Benefactors (\$5,000 and above)

AT&T Foundation  
 Brewster Foundation  
 Microsoft Corporation  
 Rick Stover and Tyson Nevil

### Sponsors (\$1000 to \$4999)

Dan and Carrie Belcher  
 Big Friends Network  
 Deloitte - Portland  
 Deloitte - Seattle  
 Deloitte - Bay Area  
 Deloitte - Southern California  
 Andy and Jane Geisse  
 Health Strategies Group  
 Charles Hellar  
 Curt Humes  
 John F. and Mary A. Geisse Foundation  
 K.E. Love  
 Pinkerton Foundation  
 The Joby Foundation Inc.

### Doctorates (\$500 - \$999)

Benevolent Guild, Seattle  
 Christopher and Denise Bryan  
 David Bryan and Kathy Miller  
 Genevieve Fernandes  
 Cari Gilliland  
 David Massey  
 Louis Milard  
 Leslie and Corey Rinehimer  
 Ajantha Suriyanarayanan  
 The Dunagan Foundation  
 Drew Zwiebel

### Masters (\$250 - \$499)

Amy Abeling  
 Bishop-Brogden Associates, Inc.  
 George and Alice Corner  
 Cornerstone Research, Inc.  
 Chuck Farrell  
 Wayne and Pamela Fuelling  
 Julie Harris  
 Chris and Kim Hutton  
 Steve and Jackie Kostuik  
 Russell and Lisa Patterson  
 Chris and Christy Sanchez  
 Emily Taylor and Mike Moloughney

### Bachelors (\$100 - \$249)

Avner and Merav Aharoni  
 Anh Le LLC  
 Seth Bair  
 Samar Bakane  
 Keith Barrett

Kayvon Bina  
 Bob Blodgett and Jeff Hudson  
 Jose and Elizabeth Calora  
 Bill and Kristy Cassels  
 Sam Cox and Anne Thalman  
 Dan and Leticia Elizaga  
 Andrew and Tricia Enfield  
 Gerard Fernandez  
 Elizabeth Flett  
 Trebuel and Darla Gatte  
 Steve Gerow and Nancy Fees  
 Derek and Emily Guist  
 Phyllis Jasmin  
 Purnima Khu  
 Rick Kirsten  
 Maneesha Lall and Mukesh Karki  
 Linh and Nguyet Le  
 Esther Loanzon  
 Loeb Electric Co.  
 Pepper McCulloch  
 Jim McGee  
 Brooks McMahan  
 Rich and Mary Ann Moore  
 Don and Bobbie Moore  
 Mark and Phyllis Odell  
 Matthew Perdue  
 Bobbi Sanchez and Paul Glauthier  
 Phil and Gloria Sanchez  
 Bill and Annie Schwartz  
 Hugh and Kim Slee  
 Eric Smith  
 Nathan Smith  
 Lidiiane Souza  
 Larry and Judy Strah  
 Sharrylynne Thomas  
 Jess Toochin  
 Avis and Joseph Toochin  
 Joe and Amy Tremblay  
 Jon and Rita Tremblay  
 Kevin Tsuchida  
 Andrea Tu  
 Tim and Marcia VanHorn  
 Susan Weber  
 Richard and Margaret Wilhoit  
 Larry Wolfert  
 Eric Yang

### Associates (\$5 - \$99)

Casey Adams  
 Rohan Bakane  
 Paul and Carolyn Biondi

Marc and Marlena Braner  
 Jenny Breselow  
 Dan Capodanno  
 Margaret Carroll  
 Ann Champagne  
 Jim and Jerre Coleman  
 Jason and Katie Comer  
 Mark de Kanter & Kathleen Devaney  
 Royce and Lynne Eckard  
 Fran Fry  
 Kiara Gill  
 Walter Gouldsbury  
 Anuj Gujar  
 Mark Ingham  
 Jaimie Jacobsen  
 Carisa Johnson  
 Charles and Annie Jones  
 Jeremy Keiling  
 Michelle Kennedy  
 Vanessa Klingebiel  
 Jonathan Knorr  
 Cuong Le and Chan Nguyen  
 Joe and Heather Levy  
 Jason Manstof  
 Scott and Michele Maresh  
 Charity McCollum  
 Jamie Minkin  
 Adam Mosseri  
 Bao Nguyen  
 Tony Niderost  
 Lisa Olson  
 Bill and Rory Packwood  
 Kim and Tom Pearson  
 Brian and Carrie Peters  
 Richard Piette  
 Roy and Phyllis Pike  
 Mike and Nancy Pile  
 Meredith Piro  
 Kyle and Alice Pittman  
 Brian and Megan Read  
 Brian Roberts  
 Dennis and Sally Ryan  
 Steve Sanchez  
 Jessica Sanchez and Merle Cordova  
 Carlos Santayana  
 Naveed Shomloo  
 David Shoultz and Megan Struther

Daryl and Debbie Smith  
 Melanie Smith  
 Leonard and Millie Smith  
 Dennis and Christine Taylor  
 Kendra Tupper  
 Matt and Jen Wickens  
 Regina Yeu  
 Kelsey Zwiebel  
**Donation Matches**  
 Lake Partners  
 Microsoft Corporation  
 Nike Employee Matching Program  
 Tyco Matching Gifts Program  
 Visa International  
 Washington Mutual  
 WellPoint, Inc.  
**In-Kind Donations**  
 Debbie Abbott  
 ACT Theatre  
 Aestus Training  
 & Program Management  
 Chris Aoki  
 Pete and Lily Armstrong  
 Stacie and Todd Baumeister  
 Beach Blanket Babylon  
 Dan and Carrie Belcher  
 David and Kathy Berberian  
 Big Picture  
 Christopher and Denise Bryan  
 Tony Checkal and Shirley Choi  
 Norman Chiang  
 Domaine Carneros  
 Elizabeth Spencer Wines  
 Fifth Avenue Theatre  
 Fog City Dogs  
 Rebecca Fritz  
 James and Sherry Gill  
 Wade Houser  
 Curt Humes  
 Hush  
 Intiman Theatre  
 Intuitive Interiors  
 John Kozubal

James Kwon  
 Law Office of K.E. Love  
 Ric Lomibao  
 Margaret Love  
 Don Lu  
 Michael Mahoney  
 Patty Makatura  
 Scott and Michele Maresh  
 Frank and Anne Mauger  
 Daryll McDade & Trish Stouffer  
 Jeff and Amy Miller  
 Bill and Carol Mozley  
 MR. The Barbershop  
 Pacific Northwest Ballet  
 Tony and Ann Peacock  
 Dan Petrie  
 Tim Ricord  
 Peter Russo and Kit Bakke  
 John and Betty Schwing  
 Seattle Symphony  
 Deanna and Don Shelton  
 The Summit at Snoqualmie  
 Ethan and Angela Stowell  
 Uptown Espresso  
 Michael and JoAnne Warner  
 Gordon and Kathy Watanabe  
 Peter Witters  
 Don and Marylynn Zwiebel  
**We recognize the following organizations & individuals whose services keep our administrative expenses low.**  
 Anh Le, LLC.  
 Alki Mail Dispatch  
 Documart Printing  
 eFax  
 Fidelity Investments  
 Network for Good  
 OLM.com (web hosting)  
 Xdrive.com